

Abdul Rahman Shaik

Sales Representative

Address: 32/270, Gadda Street, Kurnool, A.P, INDIA.

Phone: +91 7799 29 27 30, +974 3014 5043

Email: shaikabdulrahman339@gmail.com

PERSONAL STATEMENT

Reliable, Top-notch sales associate with outstanding customer service skills & relationship-building strengths. Dedicated to welcoming customers & Providing Comprehensive service. In-depth understanding of sales strategy and merchandising techniques. Organized & dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals. Detail-oriented team player with strong organizational skills.

PROFESSIONAL EXPERIENCE

- 2021 - 2023 **Sales Representative** (Project & Estimation Dept)-
Mohammed Yousuf Kafood & Sons Trading & Contracting Co. Doha,Qatar.
.Increased sales by offering advice on purchases and promoting additional products
· Managed and developed high value sales territories.
· Worked autonomously to develop and deliver growth strategies that worked.
· Built client relationships, managed orders and provided support.
· Liaised with remote team members across the country.
- 2017 - 2019 **Assistant Store Manager**
Reliance Digital, Kurnool, Andhra Pradesh, India.
.Provided weekly work schedules to employees.
.Maintained positive customer relationships. By responding quickly to customer service enquiries.
Reconciled daily sales transactions to balance and long day-to-day revenue.
.Supervised & evaluated staff to help improve skills.
- 2016 - 2017 **Sales Representative**
Lot Mobiles, Kurnool Andhra Pradesh, India.
.Welcomed customers and provided assistance in locating & purchasing Products.
.Increased sales and customer satisfaction through personalized servicing.
.Recommended merchandise to customers based on needs & preferences.

EDUCATION

- 2018 - 2020 **MBA : Business Administration**
Geetanjali College Of Engineering & Technology.
Kurnool Andhra Pradesh, India.
- 2015 - 2018 **B.Com : Bachelor Of Commerce**
Osmania College Kurnool.
Kurnool Andhra Pradesh, India.

SKILLS & EXPERTISE

Product Promotions	Cash Handling	Organization & Time Management
Self Motivated	Training & Development	Decision Making